

<b>SUBJECT</b>	<b>Consilio Property Ltd</b>
<b>RELEVANT MEMBER</b>	<b>Barbara Gibbs</b>
<b>RESPONSIBLE OFFICER</b>	<b>Jim Burness</b>
<b>REPORT AUTHOR</b>	<b>Gill Cotterell,</b>
<b>WARD/S AFFECTED</b>	<b>N/A</b>

### 1. Purpose of Report

The Business Plan for Consilio Property Ltd has been reviewed and amended for the financial year 2019/2020. The draft Plan has been approved by the Board of Consilio Property Ltd, however it must also be approved by Cabinet to meet the corporate governance requirements of the company, before it can be tabled at the Consilio Property Ltd AGM.

#### **RECOMMENDATIONS:**

- 1. It is recommended that Cabinet approve the Business Plan for financial year 2019/20 as contained in the appendix in Part 2.**

### 2. Executive Summary

The 2018/19 Consilio Property Business Plan objectives were implemented in full with the exception of one point. This concerned the appointment of a company to provide acquisition advice and support. However, in order to obtain unbiased, independent and cohesive advice, the Board decided to recruit a dedicated experienced resource to manage the company and drive the investment programme. This resulted in the appointment of Gill Cotterell BSc MRICS on an annual contract basis in July 2019. Since then the company has become active in the property market and successfully acquired the first asset in December. This was a small Travelodge hotel in the centre of Hemel Hempstead that offers long term income with 5 yearly rental uplifts at above RPI rates, producing an initial income stream of £234,880pa. However, following a slowdown in the property investment market and the issuing of further guidance from CIPFA, it was agreed by the Board that the new Business Plan should be reviewed to take account of these conditions. The Business Plan for 2019/20 therefore sets out how future investments will contribute towards the Business Plan and service objectives of SBDC, the strategy for investment and the likely timescales for acquisitions and resultant income streams and costs. It also considers the process for liaison and reporting with the new shadow Executive of the Unitary Authority. As much of this information is of a commercially sensitive nature, the Draft Business Plan and budgets are contained in Part 2.

### **Reasons for Recommendations**

To meet Consilio Property Ltd's corporate governance requirements, their Business Plan must be approved by SBDC Cabinet before it can be adopted at the company's AGM.

### **Content of Report**

The Business Plan and budgets for consideration are contained in Part 2

#### **8. Links to Council Policy Objectives**

This recommendation links in with the Council's aim to deliver cost effective services which offer value for money and help provide a robust and sustainable Medium Term Financial Strategy which resources the Councils objectives and maximises the potential of the Councils assets through investment in property via the Public Works Loan Board.

Key objectives available here:

<http://www.southbucks.gov.uk/aims-and-objectives>

#### **9. Next Steps**

Once the CPL Business Plan for 2019/20 is approved by Cabinet, it will be tabled for acceptance at the forthcoming AGM in June.